



November 15, 2022

**AWARD NOTICE**  
**RP006-21**  
**Provision of Enterprise Resource Planning (ERP) Software on a Multi-Year Contract**

Pursuant to the proposals received on February 9, 2021 for RP006-21(a), Provision of Enterprise Resource Planning (ERP) Software on a Multi-Year Contract the proposal has been awarded to Mythics, Inc. in the base amount of \$11,125,010.04. Please note the enclosed proposal tabulation.

We appreciate your proposal and interest in Gwinnett County.

Sincerely,

A handwritten signature in blue ink that reads "Kaley Ivins".

Kaley Ivins  
Purchasing Manager

KI/km

Enclosure

RP006-21(a)  
 Provision of Enterprise Resource Planning (ERP) Software on a Multi-Year Contract  
 Department of Information Technology Services

|                  |  |                     | Infor Public Sector, Inc.<br>(OC) | Mythics, Inc.<br>(OS) | SAP Public Services, Inc.<br>(OS) | Tyler Technologies, Inc.<br>(OS) | Kronos Incorporated<br>(OS) | Workday, Inc.<br>(OS) |
|------------------|--|---------------------|-----------------------------------|-----------------------|-----------------------------------|----------------------------------|-----------------------------|-----------------------|
| ITEM<br>#        | CRITERIA   | POINTS<br>ALLOCATED | TOTAL<br>POINTS                   | TOTAL<br>POINTS       | TOTAL<br>POINTS                   | TOTAL<br>POINTS                  | TOTAL<br>POINTS             | TOTAL<br>POINTS       |
| 1                | Functional Requirements                                      | 50                  | 36.80                             | 40.60                 | 41.60                             | 40.00                            | 40.40                       | 41.40                 |
| 2                | Technical Requirements                                       | 40                  | 35.60                             | 35.60                 | 35.60                             | 36.00                            | 34.80                       | 35.40                 |
| 3                | Vendor Organization  | 10                  | 8.40                              | 7.80                  | 7.60                              | 9.00                             | 9.20                        | 8.40                  |
| <b>SUB-TOTAL</b> |  | 100                 | <b>80.80</b>                      | <b>84.00</b>          | <b>84.80</b>                      | <b>85.00</b>                     | <b>84.40</b>                | <b>85.20</b>          |
| 4                | Cost   | 10                  | 10.00                             | 7.43                  | 5.39                              | 8.94                             | 6.63                        | 6.82                  |
| 5                | Vendor Demonstrations<br>(Functional/Technical Requirements) | 10                  | 4.00                              | 8.00                  | 5.00                              | 3.00                             | 6.00                        | 7.00                  |
| 6                | Vendor Demonstrations (General)                              | 10                  | 5.00                              | 8.00                  | 5.00                              | 5.00                             | 7.00                        | 8.00                  |
| 7                | Vendor References  | 10                  | 8.08                              | 8.08                  | 7.67                              | 7.42                             | 8.92                        | 9.17                  |
| <b>TOTAL</b>     |  | <b>140</b>          | <b>107.88</b>                     | <b>115.51</b>         | <b>107.86</b>                     | <b>109.36</b>                    | <b>112.95</b>               | <b>116.19</b>         |

Per Part 3, Section IV.H.1 of the Gwinnett County Purchasing Ordinance; In the event there are two or more firms whose scores rounded to the nearest whole number result in a tie score, the award will be based on lowest cost.

**Recommended Vendor:**

Mythics, Inc.  
 Attn: Janey Krause  
 4525 Main Street, Suite 1500  
 Virginia Beach, VA 23462  
 Phone: 847-878-9360  
[slcontracts@mythics.com](mailto:slcontracts@mythics.com)  
[jkrause@mythics.com](mailto:jkrause@mythics.com)

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Department of Information Technology Services

|   | Infor Public Sector, Inc.<br>(OC) | Mythics, Inc.<br>(OS) | SAP Public Services, Inc.<br>(OS) | Tyler Technologies, Inc.<br>(OS) | Kronos Incorporated<br>(OS) | Workday, Inc.<br>(OS) |
|---|-----------------------------------|-----------------------|-----------------------------------|----------------------------------|-----------------------------|-----------------------|
| Description   | Lump Sum                          | Lump Sum              | Lump Sum                          | Lump Sum                         | Lump Sum                    | Lump Sum              |
| Provision of Enterprise Resource Planning (ERP) Software on a Multi-Year Contract | \$7,631,470.00                    | \$11,125,010.04       | \$13,854,239.50                   | \$8,360,305.00                   | \$10,366,491.24             | \$11,823,602.55       |

This multi-year contract will have five (5) options to renew with a 4% increase on an annual basis after the initial 60-month term.